

## **Exhibit B**

### *Letters to ILECs Concerning 911 Cooperation*

1. *Letter from Jeffrey Citron, Vonage Holdings Corp., to Richard C. Notebaert, Qwest Communications (Apr. 13, 2005).*
2. *Letter from Jeffrey Citron, Vonage Holdings Corp., to F. Duane Ackerman, BellSouth Communications (Apr. 14, 2005).*
3. *Letter from Jeffrey Citron, Vonage Holdings Corp., to Ivan G. Seidenberg, Verizon Communications (Apr. 14, 2005).*
4. *Letter from Jeffrey Citron, Vonage Holdings Corp., to Edward E. Whiteacre, Jr., SBC Communications (Apr. 14, 2005).*



Jeffrey Citron  
Chief Executive Officer

April 13, 2005

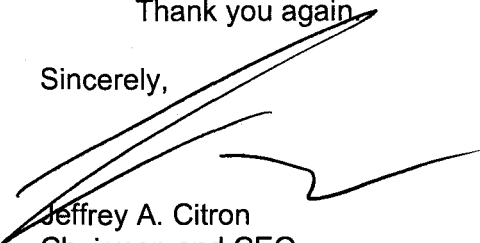
Mr. Richard C. Notebaert  
Chairman and CEO  
Qwest Communications, Inc.  
1801 California Street  
Denver, CO 80202

Dear Mr. Notebaert:

I am writing to thank you personally, as well as on behalf of our 550,000 customers nationwide, for Qwest's recent decision to permit Vonage to lease access to 911 interconnection trunks. Qwest's action recognizes that VoIP is no longer a pie-in-the sky dream. Millions of American consumers use VoIP, and as business leaders we must work together to resolve important matters of health and safety for our customers – especially when lives are at stake. It goes without saying that improved 911 access is necessary to ensure the health and safety of all callers who require the ability to access emergency services, regardless of the technology that they use. With the access that Qwest has agreed to provide, Vonage will be able to route emergency service calls placed by its customers directly to public safety operators, which will help save lives and safeguard property. I applaud you for your willingness to put the health and safety of Americans before short-term competitive considerations.

Thank you again

Sincerely,



Jeffrey A. Citron  
Chairman and CEO  
Vonage Holdings Corp.

cc:

Kevin J. Martin, Chairman, FCC  
Kathleen Q. Abernathy, FCC Commissioner  
Michael J. Copps, FCC Commissioner  
Jonathan S. Adelstein, FCC Commissioner  
Mariys Davis, King County WA  
Gregory S. Ballentine, President, APCO International

April 14, 2005

Mr. F. Duane Ackerman  
Chairman and CEO  
1155 Peachtree Street, N.E.  
Atlanta, GA 30309-3610

Dear Mr. Ackerman:

I write to again enlist your company's cooperation in providing Vonage and other VoIP providers with the ability to make enhanced 911 calling capabilities available to VoIP end-users. In particular, I wish to make you aware of our recent agreement with Qwest under which Vonage will lease trunks providing it a direct connection to the 911 selective routers operated by Qwest, and to ask you to provide us with similar connections. The proposed implementation with Qwest is I2 compliant – the proposed NENA standard for VoIP enhanced 911 call delivery. This enhanced 911 solution that we are implementing with Qwest is I2 compliant – the proposed NENA standard for E911. Qwest's recent announcement that it will lease 911 interconnection trunks to Vonage – even though Vonage is not a state-certificated telecommunications provider – demonstrates that there is no technical obstacle to implementing a better 911 solution for hundreds of thousands, if not millions, of VoIP users.

As you may know, Vonage provides its customers with emergency calling capabilities today, but not the same service that is available to the vast majority of POTS users and most mobile phone users. In order to provide a wider range of 911 capabilities, Vonage requires a direct connection with the selective router that distributes 911 calls to the appropriate public safety answering point. Vonage is capable of delivering the necessary ALI and ANI data required to route emergency calls.

Although all four RBOCs have stated that they are willing to "work with" VoIP providers to help develop VoIP 911 calling solutions, thus far only Qwest is beginning the ordering and provisioning process necessary to provide Vonage direct access to its 911 infrastructure. Let me emphasize that Qwest is providing Vonage with the *same* types of trunks and the *same* connections to the selective router that CLECs and wireless carriers already use. Vonage is not asking your company to provide us anything new, or anything different from what you already do in your networks. I also emphasize that Vonage will be paying Qwest for the use of its facilities.

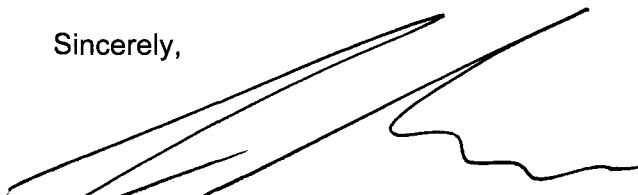
I recognize that this is an interim solution and that there remains some continued regulatory uncertainty about certain aspects of VoIP services. Notwithstanding, VoIP is no longer a pie-in-the sky dream. Millions of American consumers use VoIP, and as business leaders we simply cannot wait for government regulators to resolve this issue for us – especially when lives are at stake. It should go without saying that improved 911 access is necessary to ensure the health and safety of all callers who require the ability to access emergency services, regardless of the technology that they use. Neither should you let the technical characteristics of VoIP 911 calling, and the evolution of such calls, preclude us from turning up a solution that works today for our customers. We cannot let the perfect be the enemy of the good.



Mr. F. Duane Ackerman  
April 14, 2005  
Page 2

Please, therefore, consider this letter a formal request from Vonage Holdings Corp. to lease 911 interconnection trunks from your company's operating affiliates throughout the country and provide me with the name and telephone number of the person at your company with whom Vonage can place orders for 911 interconnection trunks.

Sincerely,



Jeffrey A. Citron

cc:

Bill Smith, CTO, BellSouth  
Eric Schwartz, Assistant Vice President, BellSouth  
Kevin J. Martin, Chairman, FCC  
Kathleen Q. Abernathy, FCC Commissioner  
Michael J. Copps, FCC Commissioner  
Jonathan S. Adelstein, FCC Commissioner  
Gregory S. Ballentine, President, APCO International  
Charles M. Davidson, Commissioner, Florida Public Service Commission  
Honorable Jeb Bush  
Stan Wise, Commissioner, Georgia Public Service Commission  
Deborah Taylor Tate, Director, Tennessee Regulatory Authority  
Troy King, Attorney General, Alabama  
Honorable Chip Pickering  
Honorable Cliff Stearns



Jeffrey Citron  
Chief Executive Officer

April 14, 2004

Mr. Ivan G. Seidenberg  
Chairman and CEO  
Verizon Communications, Inc.  
1095 Avenue of the Americas  
New York, NY 10036

Dear Mr. Seidenberg:

I write to confirm your company's willingness to cooperate in providing Vonage with the ability to make enhanced 911 calling capabilities available to VoIP end-users. We have been encouraged by our recent discussions with Link Hoewing and Maureen A. Napolitano, who have indicated that Verizon is willing to permit Vonage to lease trunks providing it a direct connection to the 911 selective routers operated by Verizon. Please consider this letter a formal request from Vonage Holdings Corp. to lease 911 interconnection trunks from your company's operating affiliates throughout the country and provide me with the name and telephone number of the person at your company with whom Vonage can place orders for 911 interconnection trunks.

As you may know, Vonage provides its customers with emergency calling capabilities today, but not the same service that is available to the vast majority of POTS users and most mobile phone users. In order to provide a wider range of 911 capabilities, Vonage requires a direct connection with the selective router that distributes 911 calls to the appropriate public safety answering point. Vonage is capable of delivering the necessary ALI and ANI data required to route emergency calls.

Under our recent agreement with Qwest, Vonage will lease trunks providing it a direct connection to the 911 selective routers operated by Qwest. Qwest's recent announcement that it will lease 911 interconnection trunks to Vonage – even though Vonage is not a state-certificated telecommunications provider – demonstrates that there is no technical obstacle to implementing a better 911 solution for hundreds of thousands, if not millions, of VoIP users. Let me emphasize that Qwest is providing Vonage with the *same* types of trunks and the *same* connections to the selective router that CLECs and wireless carriers already use. In addition, this proposed implementation is I2 compliant – the proposed NENA standard for VoIP enhanced 911 call delivery. Vonage is not asking your company to provide us anything new, or anything different from what you already do in your networks. I also emphasize that Vonage will be paying Qwest for the use of its facilities, and is willing to similarly pay Verizon's non-discriminatory rates for leasing 911 trunks.

I recognize that this is an interim solution and that there remains some continued regulatory uncertainty about certain aspects of VoIP services. Notwithstanding, VoIP is no longer a pie-in-the sky dream. Millions of American consumers use VoIP, and as business leaders we simply cannot wait for government regulators to resolve this issue for us – especially when lives are at stake. It should go without saying that improved 911 access is necessary to ensure the health and safety of all callers who require the ability to access emergency services, regardless of the technology that they use. Neither should you let the technical characteristics of VoIP 911 calling, and the evolution of such calls, preclude us from turning up a solution that works today for our customers. We cannot let the perfect be the enemy of the good.



Mr. Ivan G. Seidenberg  
April 14, 2005  
Page 2

I look forward to working with you to bring better 911 solutions to all consumers.

Sincerely,



Jeffrey A. Citron

cc:

Kevin J. Martin, Chairman, FCC  
Kathleen Q. Abernathy, FCC Commissioner  
Michael J. Copps, FCC Commissioner  
Jonathan S. Adelstein, FCC Commissioner  
Gregory S. Ballentine, President, APCO International  
William M. Flynn, Chairman, State of New York, Public Service Commission  
Connie Hughes, Commissioner, NJ Board of Public Utilities  
The Honorable Mike Ferguson  
The Honorable Hillary Rodham Clinton  
The Honorable Charles E. Schumer  
The Honorable Frank Lautenberg  
The Honorable Jon Corzine  
The Honorable John Shimkus  
The Honorable Anna Eshoo  
The Honorable Conrad Burns  
Jeanne M. Fox, Chairman, NJ Board of Public Utilities  
Charles Dowd, Deputy Inspector, New York Police Department  
Gino Mencini, Commissioner, New York City, DoITT



Jeffrey Citron  
Chief Executive Officer

April 14, 2005

Mr. Edward E. Whitacre, Jr.  
Chairman and CEO  
SBC Communications, Inc.  
175 E. Houston  
San Antonio, TX 78205

Dear Mr. Whitacre:

I write to again enlist your company's cooperation in providing Vonage and other VoIP providers with the ability to make enhanced 911 calling capabilities available to VoIP end-users. In particular, I wish to make you aware of our recent agreement with Qwest under which Vonage will lease trunks providing it a direct connection to the 911 selective routers operated by Qwest, and to ask you to provide us with similar connections. The proposed implementation with Qwest is I2 compliant – the proposed NENA standard for VoIP enhanced 911 call delivery. This enhanced 911 solution that we are implementing with Qwest is I2 compliant – the proposed NENA standard for E911. Qwest's recent announcement that it will lease 911 interconnection trunks to Vonage – even though Vonage is not a state-certificated telecommunications provider – demonstrates that there is no technical obstacle to implementing a better 911 solution for hundreds of thousands, if not millions, of VoIP users.

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Mr. Edward E. Whitacre, Jr.  
April 14, 2005  
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Sincerely,



Jeffrey A. Citron

cc:

Chris Rice, EVP of Network Planning & Engineering, SBC  
Kevin J. Martin, Chairman, FCC  
Kathleen Q. Abernathy, FCC Commissioner  
Michael J. Copps, FCC Commissioner  
Jonathan S. Adelstein, FCC Commissioner  
Gregory S. Ballentine, President, APCO International  
The Honorable Hillary Rodham Clinton  
The Honorable John Shimkus  
The Honorable Anna Eshoo  
The Honorable Conrad Burns  
The Honorable Kay Bailey Hutchinson  
The Honorable Barbara Boxer  
The Honorable Peter G. Fitzgerald  
The Honorable Joe Barton  
The Honorable John D. Dingell